**Business-
Software
for People**

cc | rental

EASY TO MANAGE ITEMS AND RENTALS

MICROSOFT DYNAMICS NAV

RENTAL RATE MANAGEMENT

EXTERNAL RENTALS

RENTAL RESERVATION

CONSISTENT CONTRACT MANAGEMENT

SEAMLESS TRACKING OF CONSUMABLES AND SERVICES RELATED TO RENTALS

FLEXIBLE PRICING SET UP BY CUSTOMER AND RENTAL ITEM

RENT, BUY OR SELL IN THE SAME SOLUTION

COMPANY PORTRAIT

"The **integration** of **structured data** from the **ERP system** and unstructured data from MS Office, for instance, **makes our work significantly** easier. "

COSMO CONSULT specialises in the implementation and system management of **industry and business solutions** based on cutting-edge software technologies. We deliver industry-oriented complete solutions for midsize businesses in the manufacturing, service and retail industries by providing an extensive range of industry-specific and special solutions based on **Microsoft Dynamics** and **QlikView**.

We offer our customers over 15 years of national and international project experience in the implementation of **Microsoft Dynamics NAV** (previously Navision) and **Microsoft Dynamics AX** (previously Axapta) ERP solutions. We are also experts in the **Microsoft Dynamics CRM** customer relationship management system and the **Microsoft SharePoint** document management and portal system, which can be integrated seamlessly into the ERP system environment. We therefore deliver fully integrated software systems for use in all areas of the company. With the aid of the **QlikView business intelligence solution**, our customers are able to access all of their company data in a structured and manageable format at any time.

An **implementation method** tailored to the project is a prerequisite for successful software implementation. For over 15 years, we have placed our trust in proven implementation methods when implementing our software projects, such as **SureStep** for successful ERP project implementation and the **agile implementation methodology** for rapid results when realising business intelligence (BI) projects.

At COSMO CONSULT, people are our focus. After all, it is people who decide whether our software is efficient or inefficient, who judge its strengths and weaknesses, who experience joy or frustration when using it and ultimately determine if it is a success. That's why we provide:
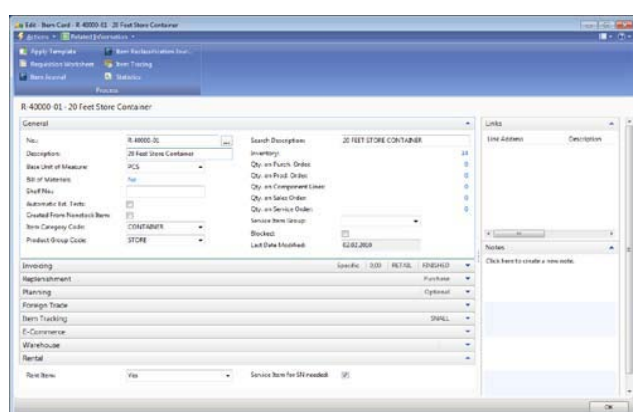
Business Software for People

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cc|rental To meet the demands of the market, rental companies need flexible and systematic rental processing software. COSMO CONSULT GmbH Rental, built on Microsoft Dynamics® NAV, not only aims atmid-sized companies with complex business procedures and high demands on the rental process, but also targets manufacturing companies where the rental business is just one additional process within the value chain.

The core elements of rental processes are the contract management and integrated rental rate system with flexible pricing possibilities. The completely integrated module Rental serves the disposition and control of the rental items, the management of rental agreements, and the periodical invoicing based on various different rental models.

ITEMS AND RENTAL RATES

Items that are not only supposed to be traded but also rented are labeled accordingly, making them available and selectable for rental processes. They can either be controlled by serial numbers, as with machines, equipment, or vehicles or consist of non-serial number controlled mass rental items (SEE FIGURE 1), similar to site fence parts, pipes, or furniture.
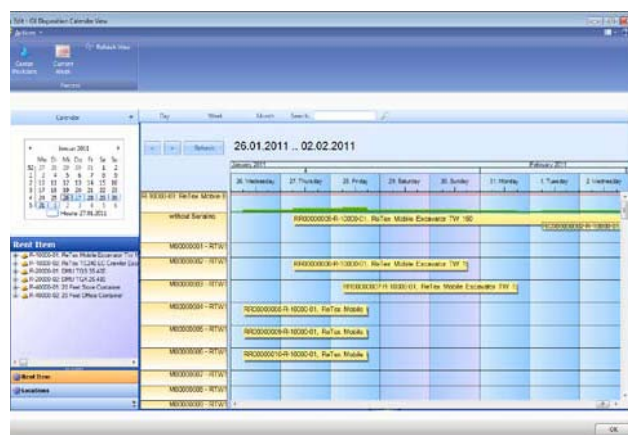

For every item and for every registered rental rate code, separate rental prices can be assigned. Here, possibilities are available that are similar to those available during the sale of items. The pricing matrix includes the three major components: Rental Pricing, Rental Items and Rental Period. Analogous to the price for a rental, discounts can be set up for a variety of conditions. These are valid per item and per rental rate.

Rental Pricing and Rental Items

Rental prices can be calculated based on item and contract price including secondary rental components and one-time charges.

Rental rate components and one-time charges can be registered for each individual customer, for customer price groups, currencies, item units, or rental rates and they are always connected to a rental item.

One-time charges that are due at the end of the rental period are automatically activated with the return of the respective item and can be invoiced immediately or in the following invoicing period.

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Rental Rates for a Uniform Price Structure

COSMO CONSULT GmbH Rental uses a variety of periods as basis for the rental rates. Prices are defined by time periods for which rental rates are determined. This period can be one day, one week, one month, one year, etc. Prices for a rental either apply globally for one rate or by customer, customer price group, currency code or the used unit of the item and they can be registered accordingly.

Additionally, discounts can be registered globally per item and rental rate or they are given exclusively to individual customers, customer price groups, a currency or the used unit of an item.

RENTAL STEP BY STEP

The Rental Quote

Similar to other areas of Microsoft Dynamics NAV, COSMO CONSULT GmbH Rental offers the possibility to make an initial quote to the customer. Later on, the rental order can be created from that rental quote.

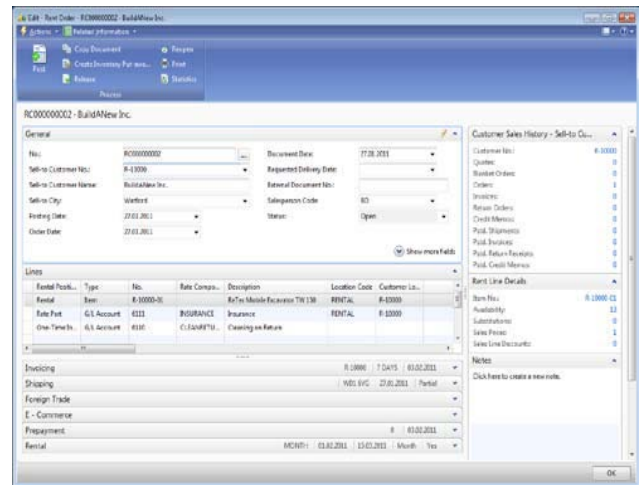### Graphic Disposition Schedule

To include in the planning items with serial numbers, a graphic scheduler can be used that offers an overview of what has been rented out as well as of what is in stock. This overview can also be used for a core element of disposition – the creation of reservations and binding orders (SEE FIGURE 2).

The Rental Order

The rental order is the core document of the rental. Here, the rental period as well as the invoicing period is determined with consideration of the several rental rates. Additionally, general agreements such as transport or the terms of payment and delivery are made (SEE FIGURE 3). Integrated into the rental is the

ability to monitor a customer's credit limit or balance due or to check availability of rental items.

Open ended rental positions can be created, this means that it is not necessary to determine the end of the rental period from the start. The most important rental information can be displayed as default values in the document header. They will be used for the creation of document lines and can be changed as

necessary.

Rental Downtime and Credit

If a rented item is damaged or not used, a rental failure can be registered for the respective period. The credit percentage for this period is predetermined by default but can be individually adjusted prior to the posting.

Extension of the Rental Period

Rental positions can be extended via a special function. A respective history will be recorded and saved.

Exchange of Rental Items

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Damaged or defective items can be exchanged. COSMO CONSULT GmbH Rental supports the user by accepting the necessary information and transferring that information into the rental order for the respective postings.

Invoicing of the Rental Period

In addition to the rental rates, COSMO CONSULT GmbH Rental offers calendars which can include days that are free of charge per document line.

Sales from Rentals

Rented items can be sold to the customer during the rental period. If this has been agreed upon, the sales calculation can be used to take into account the rental rates invoiced up to this point when calculating the sales amount.

Availability and Rental Period

The availability of the rental items is determined based on the complete rental period to ensure that the necessary quantity is available until the end of that period.
The duration of the transport to the customer can be taken into account. As a result, the item will no longer be available for other rental processes at the beginning of the transport period.

Delivery and return processes are usually prepared separately from the rental documentation and, at times, require several documents at the same time. COSMO CONSULT GmbH Rental offers visibility into delivery and return processes that are not commonly part of rental period. These views facilitate or identify the next position to be processed.

External Rentals

COSMO CONSULT GmbH Rental provides for pass through rentals. For example, you have a customer wants an item that you do not have in your rental stock. You can rent that item from a vendor who stocks it and create a pass through rental to your customer for that item.

Periodically Recurring Invoicing

The invoicing of rental agreements occurs based on invoicing periods either in advance, in arrears or completion.
Prepaid agreements can be posted into separate accounts as accruals. From there, they can then be posted into the revenue account of the rental proceedings on a monthly basis.

Rental Ledger

All information relevant to the invoices and posting of individual rental agreements are managed in one overview. In this 'rental ledger' detailed information can be branched and researched easily.

Rental Return

When items are returned they are directly posted back into the rental park. A final invoicing occurs automatically with the next invoice. This includes the automatic billing of all services that have not been invoiced so far. Overcharged services will be credited back.

ANALYSIS

COSMO CONSULT GmbH Rental offers revenue analysis on rental orders according to specific criteria. This view allows the user to see the rental by item, by period, by customer, by customer group.
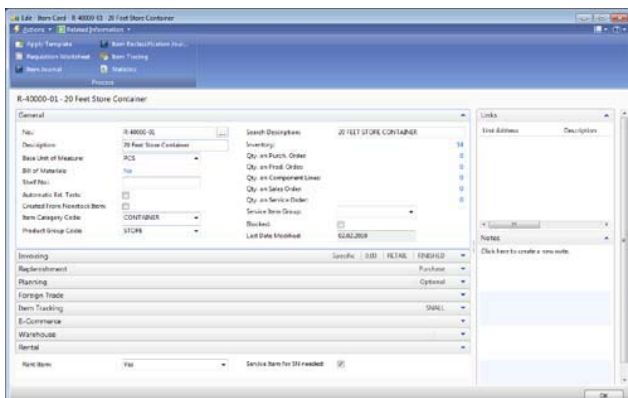
RENTAL AND SALES

Besides the sales from rentals option already described above, COSMO CONSULT GmbH Rental allows the direct sale of items instead of their rental. This

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applies to expendable items that are being delivered along with the rental items. These positions of the rental agreement do not need to have a connection to the rental positions and are not a component of the rental rate.

MACHINES AND THEIR PROPERTIES

For the management of serial number- based items with the properties of a machine or machine-oriented pieces, machine types with respective default values and technical data can be registered. This information is used to create a machine card by serial number when the item enters the warehouse (SEE FIGURE 4).

MAINTENANCE AND REPAIRS

The use of machines makes certain preparations necessary which are not always linked to – and therefore
cannot be billed to – the business with the customer. COSMO CONSULT GmbH Rental offers the possibility to create both external or billable service orders and internal or maintenance and preparation service orders.

Every machine can have an operation meter for hours and/or kilometers that records the work done by that machine. The type of counter can be preregistered with the machine type.

HIGHLIGHTS

▶ EASY TO MANAGE ITEMS AND RENTALS
▶ FLEXIBLE PRICING SET UP BY CUSTOMER AND RENTAL ITEM
▶ CONSISTENT CONTRACT MANAGEMENT
▶ RENT, BUY OR SELL IN THE SAME SOLUTION
▶ SEAMLESS TRACKING OF CONSUMABLES AND SERVICES RELATED TO RENTALS

FEATURES

▶ RENTAL RESERVATION
▶ RENTAL CONTRACT QUOTE/RENTAL CONTRACT
▶ GRAPHIC SCHEDULER
▶ RENTAL RATE MANAGEMENT
▶ RENTAL RATE COMPONENTS/ONE- TIME CHARGES
▶ RENTAL LEDGER
▶ SALES FROM RENTALS
▶ EXTERNAL RENTALS
▶ INTERNAL SERVICE ORDERS

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Notes